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Abbreviations

BL	bureaucrat letter
CDA	critical discourse analysis

CL	client letter
D	social distance
DA	discourse analysis
FN	first name
FTA	face threatening act
H	hearer/addressee
LN	last name
P	relative power
R	absolute ranking of imposition
S	speaker/addressor
SFL	systemic functional linguistics
T	<i>tu</i>
TFN	title + first name
TLN	title + last name
V	<i>vous</i>

(Many of the above abbreviations are borrowed from Brown and Levinson (1987)).

Abstract

Critical discourse analysis (CDA) is a type of research that primarily scrutinizes how social power relations, dominance and inequality are enacted, reproduced and resisted by means of the text and talk of dominant groups or institutions. By adopting this approach to discourse analysis, the present study

explores how written bureaucratic discursive practices involving clients and bureaucrats in the Egyptian community encode asymmetrical power relations, control and domination.

For this purpose a linguistic toolkit is used to analyze a corpus of 92 letters written by clients and bureaucrats. The corpus is examined pragmatically (e.g. politeness theory), lexically (e.g. terms of address) and syntactically (e.g. impersonalization mechanisms) by means of a CDA framework. The aim is to detect some of the discursive structures that lead to naturalized or no longer visible dominant ideological stances and manipulations adopted by both clients and bureaucrats.

The study is divided into three chapters. Chapter 1 offers definitions of the term 'bureaucracy' and its related concepts, a general overview of the theory of critical discourse analysis and eventually the methodology adopted for the analysis of the corpus of letters. Chapters 2 and 3 examine critically client and bureaucrat letters respectively.

The results of this study provide insights into the complex network of relations that exist between bureaucratic discourse and power. The most important conclusion to be drawn from the analysis is that bureaucratic discourse is used as a tool of social inequality and control since bureaucrats distance themselves from clients and maintain the power and authority which constrain the clients' freedom of action.



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Chapter 1

INTRODUCTION

1.1 Introductory

Since the study at hand is concerned with investigating some of the interconnections between bureaucracy and discourse in the Egyptian setting, mainly in terms of critical discourse analysis (CDA), the present chapter is intended, among other things, to give an overview of the part of CDA literature directly relevant to the purposes of the study together with an eclectic definition of the term 'bureaucracy' and other related concepts. Along these lines, the chapter attempts to describe in detail the methodology to be employed in analyzing the corpus (a sample of formal correspondence between bureaucrats and clients). The ultimate objective of my analysis is to examine, in Chapters 2 and 3, selected features of the language of power used in this social context. The analysis will be done on four levels: pragmatic (politeness and face, speech acts, etc.), lexical (terms of address, etc.), and syntactic (nominalization and passivization). Each one of these features will now be dealt with individually at some length.

1.1 Bureaucracy

1.1.1 Introductory

The main concern of this study is to demonstrate how 'bureaucratic language' is used as "a form of social control to organize social life in various areas of activity" (Sarangi & Slembrouck 1996: 4-6). It is therefore useful to start with an

examination of the different meanings generally attached to the word 'bureaucracy' in order to show the interconnections between bureaucracy and social control and how bureaucratic power is manifested through language. The definitions to be reviewed will contribute to our understanding of related concepts like 'bureaucrats' and 'clients' as well as how the two social groups relate to each other. Besides, the discussion will also serve to characterize that kind of language customarily associated with bureaucracy and commonly referred to as 'bureaucratic language'.

The above points (definitions of 'bureaucracy', 'bureaucrats' and 'clients', and 'bureaucratic language') will be the focus of the next three subsections.

۱.۱.۱ Defining bureaucracy

As an overworked term, 'bureaucracy' has come to have "a confusing diversity of definitions" (Ayubi ۱۹۸۰: ۹). This arises in part from "the diversion between the academic uses of the term and its popular or pejorative¹ connotations" (Ayubi ۱۹۸۰: ۸). When we think of the term 'bureaucracy' we think of words like 'hierarchy', 'rules and regulations', 'impersonality', and 'career bureaucrats' sitting in specialized offices performing their tasks and duties according to stable formal rules (Farazmand ۱۹۹۴: ۳۷-۹). Apart from whatever positive or negative connotations it carries, the term 'bureaucracy' denotes "a particular form of organization comprised of bureaus or agencies, such that the overall bureaucracy is a system of consciously coordinated activities which has been explicitly created to achieve specific ends" (Jackson ۱۹۸۲: ۱۲۱).

A good starting point for defining bureaucracy is the Weberian position that bureaucracy is an impersonal, rational, and efficient routine (Weber ۱۹۲۲, ۱۹۳۰, ۱۹۴۷, cited in Sarangi and Slembrouck ۱۹۹۶: ۲). Weber holds bureaucracy to be

the most rational form of organization that is superior to all other forms with its emphasis on a rational and efficient way of performing tasks. An organization with these characteristics is, in his view,

capable of attaining the highest degree of efficiency and is in this sense formally the most rational known means of carrying out imperative control over human beings. It is superior to any other form in precision, in stability, in the stringency of its discipline, and its reliability. It thus makes possible a particularly high degree of calculability of results [...] it is finally superior both in intensive efficiency and in the scope of its operations, and is formally capable of application to all kinds of administrative tasks. (Weber 1947: 334, cited in Smith 1988: 4)

Coordination in bureaucracy, which for Weber, aims at efficiency, takes place on the basis of an "impersonal, hierarchical delegation of functions" (Kamenka 1989: 90).

Bureaucracy can also be taken to mean a specialized administrative staff, trained to perform specific tasks and to act within the powers delegated to it or ascribed to each particular office (Smith 1988, Kamenka 1989). As such, bureaucracy is a sociological concept of government, and its institutions as an 'organizational structure' are characterized by regularized procedures, division of responsibility, hierarchy, and impersonal relationships (Garston 1993: 4-5). The term, thus, denotes "the type of organization designed to accomplish large-scale administrative tasks by coordinating the work of many people systematically" (Blau and Meyer 1987: 3). So bureaucracy is "the rational and clearly defined arrangement of activities which are directed towards fulfilling the purposes of the organization" (Leonard 1966, cited in Smith 1988: 5).