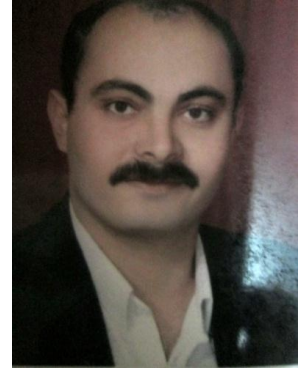


CURRICULUM VITAE



Prof. Dr. Alaa M. Elsabea
(PhD), MSc, BSc (Hons.)

Economic Development, Economic Analysis & Evaluation, MARKETING, Risk Management, Entrepreneurship, Policy Analysis.

Researcher Economist with more than ٢٠ years in Business and Development Economics. Worked as Director of the Economic, Development Studies and marketing Research Institute in Ain Shams University economic department.

An expert for good agricultural practices and traceability system for sesame and Sudanese mangoes, Ministry of Agriculture and Forestry, Quality Control and Export Development Department, Enterprise and productive capacity building project in Sudan, Funded by the European Union and managed by COMESA

Uni. of King Faisal University Kingdom of Saudi Arabia for about ٣ Years. Experienced as Team Leader and Member in many Programs/Projects Formulation/Preparation, Appraisal & Supervision Review, Verification, Implementation and Evaluation with different organizations including the local and international journals in addition to public and private projects, etc in most of the Arab and African countries. Conducted &/or Evaluated more than ٢٠ Financial & Economic Feasibility Studies for private Investors. Supervised ٣٠ Graduate students and published more than ٤٠ local and international papers.

١. GENERAL

Name: Alaa Mohamed Rashad Elsabea
Date of Birth: April ٠٥, ١٩٦٧
Place of Birth: Demiatte, Egypt
Nationality: Egyptian
Sex: Male
Position: Professor of Economics Analysis in Ain Shams University Faculty of Agriculture Dept. of Economics.
Address: Shoubera El-Khema, Cairo, Egypt P.O. No ٦٨ Hadaik Shoubra, Cairo.
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Tel. (Cellular) +٢٠١١٤٢٥٠٨٤٩٦
E. mail: alaaelsabea@yahoo.com.

٢. **LANGUAGE PROFICIENCY:** Excellent in Reading, Writing & Communicating in Arabic, English & Limited German Language and Spanish.
٣. **COMPUTER LITERACY:** Excellent Computer Skills & Experience in Operating many Computer Programs: Word & Data Processing; Statistical Analysis; Presentations; Internet; etc.
٤. **Qualifications:**
 - Jul ٤, ٢٠٢١ have pursued studies and completed all the requirements for the certificate of *Excel Crash Course of Financial Modeling & Valuation Analyst*, Corporate Finance Institute Canada.
 - Jul ١١, ٢٠٢١ have pursued studies and completed all the requirements for the certificate of *Accounting Fundamentals Course of Financial Modeling & Valuation Analyst*, Corporate Finance Institute, Canada.
 - Jul ١٦, ٢٠٢١ have pursued studies and completed all the requirements for the certificate of *Reading Financial Statements Course of Financial Modeling & Valuation Analyst*, Corporate Finance Institute, Canada.
 - Jul ٢٥, ٢٠٢١ Have pursued studies and completed all the requirements for the certificate of *Introduction to Corporate Finance Course of Financial Modeling & Valuation Analyst*, Corporate Finance Institute, Canada.
 - ٢٠٠٠-٢٠٠٤ Dr. rer. agr. (PhD), Scholarship for studying PH.D Agric. Econ, Faculty of Agriculture and horticulture, Economics and Social Sciences, Germany Humboldt University of Berlin (HUB), GERMANY, Titled "*Marketing of Horticultural crops, (Analysis Egyptians' Export Marketing Chains)*"
 - ١٩٩٠-١٩٩٥ M.Sc., Agric. Econ. Ain Shams University Scholarship, Titled "*Analysis price relationship between the most important crops in Egypt*". Egypt, Cairo.
 - ١٩٩٥-١٩٩٦ Diploma Marketing Titled "*Marketing of Food product*" Spain, Institute of Agronomic Mediterrance De Zaragoza, Scholarship.
 - ١٩٨٦-١٩٨٩ *B.Sc. (Honours) Agric Economics*. Ain Shams University faculty of agricultural economics department, Egypt, Cairo.
٥. **ACADEMIC & PROFESSIONAL EXPERIENCE:**
 - International consular for the project of The application of good agricultural practices and traceability system for sesame and Sudanese mangoes, Target groups: Stakeholders in agricultural products, Sudan,

Ministry of Agriculture and Forestry, Quality Control and Export Development Department, Enterprise and productive capacity building project in Sudan, Funded by the European Union and managed by COMESA.

- 2010-till now: Professor at Ain Shams University, faculty of agriculture, economic department, Cairo- Egypt.
- 2009- 2014: Assistant professor at Ain Shams University faculty of agriculture economic department in Cairo Egypt.
- 2008-2009 Researcher at Date palm research Center, King Faisal University, Kingdom of Saudi Arabia.
- 2004-2008: Lecturer at Ain Shams University faculty of agriculture economic department in Cairo Egypt.
- 1990-2004: Assistant lecturer at the same dept.
- 1989-1990 Demonstrator in Agric- Economic- Ain Shams University
- 1990- till now. *In additional to be professor at the Institute of Higher Agricultural and cooperation for Agricultural other Univ. for the following courses Marketing and international trade, Entrepreneurship, Policy Analysis & Planning in additional to Food & Agric. Policy Analysis Moreover Micro and Macro economics, Moreover price analysis and financial and feasibility studies.*

Latest Conference attendance

1- Elsevier STM Journals Conference, invitation to attend Elsevier webinar series on using research metrics and indicators effectively, 2021, June 22 at 3p.m.

2- Cairo conference for water, 2021, October, after having price of acceptance the pest research paper for water problem in Egypt, participation with scientific paper for An economic study of the impact of the Ethiopian Renaissance Dam on the Egyptian agricultural sector.

PRIZES & AWARDS

- Egyptian Ministry of Higher Education: Scholarship for Ph. D. Study, 2000.
- Egypt, Ain Shams University: Scholarship for M. Sc. Study, 1990.
- Best University Student Prize: Prize from the Faculty of agriculture, Economic department, during 1980-1986-1987-1988.

6. Research Project

6.1 Current research Project

1- The main researcher of the project of an economic effects of the Ethiopian Renaissance on the agricultural sector of Egypt, Ain Shams University faculty of Agriculture economic department 2019-2020.

2- The main researcher of the project of an economic study of local, regional and global variables affecting on the water resources of Egypt, Ain Shams University, 2019 - 2020.

٦.٢ **Achieved Research Project Recent Team Leadership Roles:**

- **Egypt, Ministry of Agriculture TEAM LEADERSHIP for the project of obstacles to agricultural development in North Sinai, Egypt. Specialized Regional Councils, ٢٠١١-٢٠١٤.**
- **Egypt, Ministry of Agriculture_Member of the research team for the project of The Role of Agricultural greenhouses for the Egyptian strategy of ٢٠٢٠-٢٠٣٠, Specialized Regional Councils, ٢٠١٢-٢٠١٥.**
- **Egypt, Member of the research team for the project of economic evaluation of the Egyptian agricultural sector, Research Support Fund Ministry of Agriculture, ٢٠١١.**
- **Egypt, Ministry of Agriculture Member of the research team for the study of economic new settlement in the lands of agricultural reclamation in Egypt, ٢٠١١.**
- **Saudi Arabia TEAM LEADERSHIP of the project titled "economic study of the problems of production, marketing and manufacturing of the most important varieties of Saudi Arabia dates and the possibilities of improve in future" ٢٠٠٨-٢٠١٠.**
- **Saudi Arabia, King Abdulaziz City for Science and Technology, Economic Adviser to achieve the feasibility study for the project aim to take advantage of the remnants of dates in the production of sugars and tanning leather, ٢٠١٠.**
- **Main investigator of the project titled " Obstacles to agricultural development in North Sinai Governorate" ٢٠٠٩-٢٠١١, financed by Egyptian ministry of agriculture.**
- **Main investigator of the project titled "Infringement of agricultural land in Giza Governorate", ٢٠١٤, financial by Ain Shams University.**
- **Main investigator of the project titled " Optimum use of Egyptian agricultural resources in light of local, global and environmental changes" , ٢٠١٨-٢٠١٩, financial by Ain Shams University.**
- **In additional to be Participating in achieving many others local and international project as a member of the Egyptian team of Ain Shams University faculty of Agricultural, economics department.**

٦.٣ **Training course:**

- **Attended a course entitled "Electronic publishing of scientific research, which was held at the Faculty of Agriculture, Ain Shams uni. ١٠-١١/٩/٢٠١٤.**
- **Egypt, Ain Shams University, Certificate of attended many training courses for improving the improving leadership team abilities and international publication of scientific papers in addition to many other courses for improving the learning process ٢٠٠٠-٢٠١٥.**
- **Passed the statistical analysis course on the statistical analysis program SPSS ٧-١١/٩/٢٠١٤.**
- **Egypt, Ain Shams University: Organizing many courses of marketing, feasibility studies economic analysis, the last course entitled **Economic and Statistical Analysis in the Macroeconomics** held at Ain Shams University, Economic department, the Center for Economic Studies and Development, ٨-١١ March ٢٠١١.**
- **Saudi Arabia, king Faisal University, Organizing many courses at Palm and Dates Research Center in Saudi Arabia ٢٠٠٧-٢٠٠٩.**

- 2000 Training workshop on Statistical economic model, Ain Shams University Faculty of Agricultural economic department, Economic and Development Studies 2008.
- Saudi Arabia, Date Palm Research Center (Center of Excellence), Organizing many courses at Palm and Dates Research Center in Saudi Arabia 2007-2009.
- The TOEFL course. Ain Shams university Centre for Developing English language teaching, 21st February 1998- 21st May 1998.
- Projects management and Economic evolution. in development studies center, faculty of Agriculture, Ain Shams University, 21-24/10/1996.
- Training workshop on analysis of environmental and social impacts of agricultural projects The FAO Regional office for the near east (RNE) agricultural policy support service of FAO technical cooperation division (TCAS) Friedrich Naumann foundation (F.N.P.) and the institute of national planning (I.N.P), From 11-22 June 1990 at INP, Cairo Egypt.
- Quantitative Agricultural policy analysis, Arab Republic of Egypt Ministry of agriculture, animal wealth, fisheries & land reclamation agricultural Research Center National agricultural research project (NARP) and usaid – Egypt. June 11-23, 1994.
- Egypt, Ministry of Agriculture: In addition to participate in many workshops conference training course of marketing, feasibility studies economic analysis, agriculture policy, strategy in Egypt.

٦.٤ Workshop

- 2010: Organizing and participating by many lectures during Work shop on using statistical tools in micro and macro analysis, Ain shams uni. Faculty of Agric. Economic department.
- 2010: Organizing and participating by lecture during Workshop on Manufacturing and Marketing of Dates in the Light of Global Economical Changes. In King Faisal University Kingdom of Saudi Arabia , 14, 15, 2009.
- 2009 Workshop on Marketing problems of Dates in Saudi Arabia. National Center of Dates Ministry of Saudi agricultural.
- 2000 Training workshop on analysis of environmental and social impacts of Agric. Project 2007.
- Attend several courses for developing faculty members' capacities 2008-2014.
- In addition to Attend many other local and international workshop.

٧. RESEARCH SUPERVISION:

- **SUPERVISOR, EXTERNAL SUPERVISOR & EXAMINER for Many Doctoral & Master Theses & Dissertations since 2008 in;** University of Ain Shams Faculty of Agriculture Economic department, higher Institution of Agriculture cooperation, Institution of Environmental- Ain Shams University, The Institution of desert Cairo, Egypt.
- **RESEARCH PAPERS REFEREE & EDITOR WITH**
 - A reviewer with Greener Journals(www.gjournals.org)Knowledge Economy Institute, **Sussex University**, United Kingdom
 - Ain Shams University Scientific Magazine.

٨. ADDITIONAL QUALIFICATIONS:

- Participating to build scientific co- operation between Kingdom of Saudi Arabia, Date balm research center International Society for Horticultural Science (ISHS 2008).

- Building economic statistical data base for the web of palm dates research center King Faisal University in Arabic and English 2008-2009.
- Building information base for marketing of dates and related organization.
- work for established the a cooperative society titled with Agricultural Development of Faculty of Agriculture Ain Shams University as a scientific and social association of members.
- Director of Marketing for the Economic Unit of Ain Shams University Department of Agricultural Economics.

9. **Membership societies:** Member of:

- Agricultural economics society.
- Agricultural co- operative society.
- Academy of scientific research and technology.
- Member of academic professors' staff of many local and international agricultural faculty, economic department and international affairs.
- Member of academic professors' staff of Egyptian society and activities in civic, public during "open learning program".
- A reviewer with Greener Journals (www.gjournals.org) and has contributed immensely to the growth of the journal by the reviewing of several articles.
- Research Gate Member.

10. **EMPLOYMENT AS INTERNATIONAL & NATIONAL CONSULTANT**

1990-till now:

• **ADMINISTRATION/ MARKETING/TRADE EXPERT:**

- Prof. Dr of many Post and under graduate courses in Ain Shams University And the institute of Agric. Cooperation in additional to Ministry of Agriculture for the following area: Administration, International trade, feasibility studies, Marketing, Price Analysis, Marketing, economics, operation research.
- Facilitator and Trainer of the Courses on: "**Exports Promotion Policies**", and "**Policies to Promote SMEs Competitiveness**", Date Palm research center (Excellence). **Kingdom of Saudi Arabia**, 2008-2010.
- Review the Financial & Economic Feasibility Study of producing and manufacturing date palm in Saudi Arabia, King Abd Elaziz City, Kingdom of Saudi Arabia, 2010.
- Facilitator and Trainer of the Course on "**Modern Marketing**", **Ain shams University, Faculty of Agriculture Economic department, Cairo, Egypt** 1990-till now,
- Team member of the study on many of marketing studies, Ain Shams University cooperated with **Faum University and Ministry of Agriculture Institution of economics**, 2013-2014.
- Member of the Steering Committee & Marketing Expert of the National Scientific Workshop on the Promotion of Egyptian Horticultural Products Production & Exports. **Ministry of Agric. & and Water resource**, Egypt, 2006.
- Prepared & presented many papers on "Competitiveness of Egyptian products in the foreign markets". Presented in Agric. Economic society Workshop in Cairo, Egypt, 2000-2009.
- Preparation of a study on "The Constraints facing the Agricultural Marketing Systems of Egypt." Berlin, Germany 2004.
- Preparation of a study on "The strength and weakness of the Agricultural Marketing Systems of Egypt." Berlin, Germany 2004.

- Team member of The Higher Cooperative Agriculture institute, Cairo, Egypt for teaching local and international marketing course and price analysis 2000-2017.

11. TEACHING EXPERIENCE:

- **COURSES AT PH.D & M. SC. LEVEL**, 2002 – 2014; Principals of Marketing, Competitiveness of International trade, price analysis, Marketing management, Management of marketing Institution, Quality & Customers; E-Business & E-Commerce; Customer Relations Management; Economic Development; Current Economic Issues; Trade in Agricultural Commodities; International Marketing; Research Methods & Methodologies; Quantitative Research Methods;.
- **UNIVERSITY CORE DEPARTMENTAL COURSES**, 1992 – 2014; Agricultural Marketing and International trade; Micro & Macroeconomics; Agricultural Policy; Econometrics; Factories Economics & Management; Principles of Economics; Economics of Animal Production & Marketing; Statistics & Mathematics; Bio-Statistics; Production Economics.

12. PROFESSIONAL INTERESTS AND EXPERIENCES:

- 1) Marketing with Emphasis on Competitiveness of International trade, Market Integration and Global Value chains Issues & Traceability of products;
- 2) Management, trade, Economic and Agricultural Development, Food Security & Poverty Alleviation Policies:
- 3) Business Development, Rural & Economic development; Macroeconomic; SMEs & Microfinance;
- 4) Liberalization Policies & Economics of Trade and economic development.

13. URL Scientific research

<https://publons.com/researcher/3993016/Alaa-rashad-elsabea/>

https://www.researchgate.net/profile/Alaa_Elsabea

14. PUBLICATIONS:

14.1 English papers:

- 2011 An economic study for manufacturing problems of dates in Saudi Arabia, Egyptian Journal of Agricultural Economics, 2011.
- 2010 Elsabea Alaa, A Comparative Study for Competitiveness of Dates from Kingdom of Saudi Arabia and United Arab Emirate in the World Market, U.A.E, Fourth International date palm conference Abu Dhabi, U.A.E. 10- 12 / 2/2010.
- 2009 Elsabea Alaa, Estimated economic loss by *Rhynchophorus ferrugineus* (Olivier) in date plantation of the Gulf region in the Middle-East, June, 2009, outlooks on pest management UK.

- 2009 Elsabea Alaa, Economic Analysis for Competitive Situation of Kingdom of Saudi Arabia Exports of Date Palm, in the Journal of Agricultural economics Association. Cairo, Egypt, 6/ 2009.
- 2007 Elsabea Alaa, Egyptian food security under liberalization policies and world trade organization, Egyptian Journal of Agricultural Economics, volume (17) No (4) December 2007.
- 2000 Elsabea Alaa, The effect of E-commerce on Egyptian agricultural marketing. accepted in the Journal of Agricultural economics Association. Cairo, Egypt, 9/ 2000.
- 2004 Elsabea Alaa, Analysis of the strength and weakness of Egyptian market chains for horticultural crops, Proceedings of the Fifteenth international Symposium on Horticultural Economics and Management, Number 600, August 29-September Berlin Germany, 3, 2004, P143-147.
- 2004 Elsabea Alaa, Analysis of the strength and weakness of Egyptian market chains for horticultural crops, Poster Presentation, Creating Value in a changing Society. XVth International Symposium on Horticultural Economics and Management, 29 August – 3 September 2004 Berlin, Germany.

13.2 Arabic Papers:

There are many papers In Arabic during the last 10 years about analysis the Egyptian and Arabic Economic situation. The latest paper was published in 2011 titled "An economic study of the impact of the Ethiopian Renaissance Dam on the Egyptian agricultural sector".

14. REFERENCES: Available upon request.